



Ag Banker

Important day-to-day responsibilities include:

- Provide an extraordinary customer experience for all those you come in contact with.
- Develop and maintain courteous and professional long term relationships with customers by delivering extreme value in all relationships
- Grow your portfolio with A+ quality prospects and customers, gaining their entire relationship and the relationships of their family and friends.
- Master and fully utilize a well-defined sales process to provide extreme value to each customer.
- Accurate and timely tracking of sales data in pipeline system.
- Accountability to the systems and processes used by all bank employees, including following all Pioneer Pillar Culture Standards.

Qualifications for this Opportunity:

- Agricultural background with Ag Banking experience preferred
- Finance or business degree
- Commitment and willingness to learn and grow in your career
- Understanding the extreme value in serving others
- Exceptional communication skills
- Functional Expertise
- Confidentiality
- Professional Business Acumen

Benefits Included in this Opportunity:

- 100% Employer Paid Health and Dental Insurance Premiums for each employee
- HSA Contribution available
- Life Insurance and Long Term Disability Insurance
- 401k with employer match
- Flexible Spending Plan
- Vision Insurance Plan
- Generous PTO and paid holidays
- Employee Sick and Safe Time Accrual

Hours: 8:00 a.m. to 5:00 p.m. Monday – Friday

Direct report to: Chief Relationship Officer



