

## **Mortgage Banker**

### **Important day-to-day responsibilities include:**

- Provide an extraordinary customer experience for all those you come in contact with and follow all Pioneer Pillar Culture Standards
- Develop and maintain courteous and professional long term relationships with customers by delivering extreme value in all relationships
- Meet with customers to discuss our mortgage products and assist with buying, building or refinancing a home.
- Depending on the needs of the prospect, you will prepare a mortgage product best suited to their needs, using internal and secondary market, conventional, FHA, VA, construction and adjustable rate mortgage.
- Assist customer with completing the technical details of a formal mortgage application.
- Review completed applications to determine eligibility in accordance with lending institution requirements.
- Develop a strong referral network in the banking industry with builders, CPA's, attorneys, real estate agencies and other business professionals in the area and in the community.

### **Qualifications for this Opportunity:**

- Minimum of three years related experience in mortgage lending
- Finance or business degree preferred
- Qualified candidates will have demonstrated measurable results, strategic execution, and a forward thinking mindset, including successful prior experience in a mortgage producer role.
- Commitment and willingness to learn and grow in your career
- Understanding the extreme value in serving others
- Exceptional communication skills
- Functional Expertise
- Confidentiality and Professional Business Acumen required

### **Benefits Included in this Opportunity:**

- 100% Employer Paid Health and Dental Insurance Premiums for each employee
- HSA Contribution available
- Life Insurance and Long Term Disability Insurance
- 401k with Employer Match
- Flexible Spending Plan
- Vision Insurance Plan
- Generous PTO and paid holidays
- Employee Sick and Safe Time Accrual

**Hours:** 8:00 a.m. to 5:00 p.m. Monday – Friday

**Direct report to:** VP Retail Sales Mgmt

