



### **Universal Banker**

#### **Important day-to-day responsibilities include:**

- Provide an extraordinary customer experience for all those you come in contact with.
- Open new accounts and execute 7-90 process for all new customers.
- Maintain targeted cross sales ratios on new and existing customers.
- Assist customers with non-real estate consumer lending needs.
- Strengthen relationships with customers by following all Pioneer Pillar Culture Standards, including regular eye contact, greeting them by name, researching necessary information and assisting them with all questions in person and on the phone.
- Ensure the privacy of customer information and educate customers on ways to protect themselves.
- Process financial transactions accurately and efficiently, using a cash recycler while sitting at your desk.
- Serve as a trusted financial resource partner, providing expertise and adding value to all customers, and gaining their full banking relationship.

#### **Qualifications for this Opportunity:**

- Previous banking experience preferred
- Commitment and willingness to learn and grow in your career
- Understanding the extreme value in serving others
- Exceptional communication skills
- Functional Expertise
- Confidentiality
- Professional Business Acumen

#### **Benefits Included in this Opportunity:**

- 100% Employer Paid Health and Dental Insurance Premiums for each employee
- HSA Contribution available
- Life Insurance and Long Term Disability Insurance
- 401k with Employer Match
- Flexible Spending Plan
- Vision Insurance Plan
- Generous PTO and paid holidays
- Employee Sick and Safe Time Accrual

**Hours:** 8:00 a.m. to 5:00 p.m. Monday – Friday

**Direct report to:** VP Retail Sales Supervision



