

# THE LIST

## SBA LENDERS

METRO-AREA COMPANIES RANKED BY NUMBER OF MINNESOTA SBA LOANS (TIES BROKEN BY TOTAL AMOUNT OF LOANS)

	Name / Rank in 2015 (* not ranked) Website	Address Phone	Number of SBA loans <sup>1</sup>	Amount of SBA loans <sup>1</sup>	One-year change: amount of loans	Chief SBA loan officer(s), email	Top local executive(s), email
1	<b>Wells Fargo SBA Lending</b> ① wellsfargo.com	625 Marquette Ave. 13th Fl. Minneapolis, MN 55402 612-667-5031	340	\$69.83 million	-3%	Meghan Hormann	Judy McConico judy.mcconico@wellsfargo.com David Kvamme
2	<b>U.S. Bank SBA Division</b> ② usbank.com/sba	3305 Plymouth Blvd. Plymouth, MN 55447 763-509-3734	158	\$40.72 million	55.2%	Robert Einstein	Richard Davis richard.davis@usbank.com
3	<b>Minnesota Business Finance Corp.</b> ③ mbfc.org	616 Roosevelt Rd. #200 St. Cloud, MN 56301 800-593-0123	96	\$57.17 million	24.5%	Nadene Kruize nkruize@mbfc.org	Tom Saehr tsaehr@mbfc.org
4	<b>Twin Cities – Metro Certified Development Co.</b> ⑨ 504lending.com	3495 Vadnais Center Dr. Vadnais Heights, MN 55110 651-481-8081	68	\$51.97 million	54.1%	Debby Gustafson debby.gustafson@tcmcdc.com	Peter Ingebrand pete.ingebrand@tcmcdc.com
5	<b>KleinBank</b> ⑪ kleinbank.com	1550 Audubon Rd. Chaska, MN 55318 888-553-4648	64	\$8.83 million	-20.9%	Kari Schurmann k.schurmann@kleinbank.com	Doug Hile
6	<b>Highland Bank</b> ⑦ highlandbanks.com	13370 Grove Dr. Maple Grove, MN 55369 763-420-3039	56	\$9.73 million	0.3%	Kim Storey kim.storey@highlandbanks.com	Rick Wall rick.wall@highlandbanks.com
7	<b>Spedco</b> ⑩ spedco.com	3900 Northwoods Dr. #225 Arden Hills, MN 55112 651-631-4900	53	\$32.79 million	26.8%	Andy Clausen andy.clausen@spedco.com	Kristin Wood kristin.wood@spedco.com
8	<b>Stearns Bank</b> ⑫ stearnsbank.com	4140 Thielman Ln. St. Cloud, MN 56301 320-253-6607	50	\$20.01 million	9.5%	Tom Ethen tome@stearnsbank.com	Norm Skalicky
9	<b>Venture Bank</b> ④ venturebankonline.com	4470 W. 78th St. Cir. #100 Bloomington, MN 55435 952-830-9999	49	\$18.1 million	-46%	Christine Young cyoung@venturebankonline.com	Michael Zenk mzenk@venturebankonline.com
10	<b>Bremer Bank</b> ⑤ bremer.com	445 Minnesota St. #2100 St. Paul, MN 55101 651-227-7621	46	\$26.57 million	15.9%	Paul Flood pwflood@bremer.com	Pat Donovan
11	<b>BankVista</b> ⑮ bankvista.com	125 Twin Rivers Ct. Sartell, MN 56377 320-257-1600	42	\$20.67 million	87.7%	Dan Nygaard daniel.nygaard@bankvista.com	Stefan Freeman sfreeman@bankvista.com
12	<b>21st Century Bank</b> ⑥ 21stcenturybank.com	9380 Central Ave. NE Blaine, MN 55434 763-493-2178	41	\$13.62 million	7.7%	Gregg Klohn gklohn@21stcenturybank.com	Thomas Dolphin
13	<b>Anchor Bank</b> ⑬ anchorlink.com	1570 Concordia Ave. St. Paul, MN 55104 651-747-2900	34	\$17.16 million	-19.9%	Dennis Welch	Carl Jones carl_jones@anchorlink.com
14	<b>Sunrise Banks</b> ⑧ sunrisebanks.com	200 University Ave. W St. Paul, MN 55103 651-265-5600	30	\$7.37 million	-22.2%	Todd Bannie todd.bannie@sunrisebanks.com	David Reiling
15	<b>Falcon National Bank</b> ⑭ falconnational.com	183 Cedar Dr. Foley, MN 56329 320-968-6300	22	\$8.12 million	150.5%	Jessica Bitz jbitz@falconnational.com	John Herges
16	<b>Northeast Bank</b> ⑱ northeastbank-mn.com	77 Broadway St. NE Minneapolis, MN 55413 612-379-8811	21	\$4.24 million	-27.5%	Mark Ethen	Thomas Beck
17	<b>Platinum Bank</b> ⑳ platinumbankmn.com	7667 10th St. N Oakdale, MN 55128 651-332-5200	19	\$8.04 million	95.6%	Andrew Naughton anaughton@platinumbankmn.com	Thomas Jacobson tjacobson@platinumbankmn.com
18	<b>MidwestOne Bank</b> <sup>2</sup> ⑰ midwestone.com	945 Winnetka Ave. N Golden Valley, MN 55427 763-545-9005	18	\$7.91 million	-40.3%	John Kimball jkimball@centralbnk.com	Kurt Weise
19	<b>Central Minnesota Development Co.</b> ⑲ cmdcbusinessloans.com	1885 Station Pkwy. #A Andover, MN 55304 763-784-3337	17	\$19.21 million	55.4%	Scott Schake scott@cmdcbusinessloans.com	Mike Mulrooney mike@cmdcbusinessloans.com
20	<b>Minnwest Bank</b> * minnwestbank.com	14820 Hwy. 7 Minnetonka, MN 55345 952-230-9822	17	\$6.49 million	-51%	Greg Hohlen	Doug Karsky dougk@minnwestbankgroup.com
21	<b>Maple Bank</b> * maple-bank.com	11660 Theatre Dr. N Champlin, MN 55316 763-427-4705	15	\$2.04 million	1,433.5%	Derek Soppeland	Brian Borgerding
22	<b>Pioneer Bank</b> ⑯ bankwithpioneer.com	1735 Commerce Dr. North Mankato, MN 56003 507-625-3268	14	\$2.01 million	-40.1%	Duane Olenius dolenius@bankwithpioneer.com	David Krause dkrause@bankwithpioneer.com
23	<b>Premier Bank</b> * premierbanks.com	2866 White Bear Ave. Maplewood, MN 55109 651-777-7700	14	\$1.7 million	-17.2%	Chris Guarnera, Joe Houle	Mark Novitzki mnovitzki@premierbanks.com
24	<b>Home Federal Savings Bank</b> * justcallhome.com	1016 Civic Center Dr. Rochester, MN 55901 507-535-1200	12	\$11.13 million	149%	NA	Bradley Krehbiel bradk@hfsb.com
25	<b>Southeastern Minnesota 504 Development Corp.</b> <sup>3</sup> ㉔ 504corporation.com	220 S. Broadway #100 Rochester, MN 55904 507-288-6442	12	\$8.67 million	17.7%	Dwayne Lee dwayne@504corporation.com	Gary Timm

<sup>1</sup> Information represents activity from the fiscal year ended Sept. 30, 2016. Figures are statewide.

<sup>2</sup> Previously Central Bank

<sup>3</sup> Doing business as 504 Corp.