

## Deposit Banker

Important day-to-day responsibilities include:

- Serve as a commercial and retail deposit and related products and services specialist for the organization.
- Develop and maintain courteous and professional long-term relationships with customers by delivering extreme value in all relationships
- Renew and develop additional business with A+ quality prospects and customers, gaining their entire relationship and the relationships of their family and friends
- Master a proven, well defined sales process to identify customer needs and provide financial answers
- Execute 7-90 process for all new customers
- Maintain targeted cross sales ratios on new and existing customers

Qualifications for this Opportunity:

- Industry expertise with a track record of success
- Commitment and willingness to learn and grow in your career
- Understanding the extreme value in serving others
- Functional expertise
- Confidentiality
- Exceptional communication skills
- Strong Business Acumen

Benefits Included in this Opportunity:

- 100% Employer Paid Health and Dental Insurance Premiums for each employee
- HSA Contribution
- Life Insurance and Long-Term Disability Insurance
- 401k and Employee Stock Ownership Retirement Plans
- Flexible Spending Plan
- Vision Insurance Plan
- PTO and Paid Holidays (Full-Time Positions)

Direct report to: Chief Relationship Officer

Hours needed: 8:00am to 5:00pm, Monday–Friday

Interested in hearing more about our competitive wages, fantastic benefit package and strong growth opportunities? Submit your resume and apply online at [www.bankwithpioneer.com/about/careers.html](http://www.bankwithpioneer.com/about/careers.html).

Out of over 6,000 banks in the country, Pioneer Bank has been a finalist in 2016, 2017 and 2018 for the Extraordinary Banking Award—a national organization that marks the excellence for the best banks in America. In addition, Pioneer Bank has been named one of the 2018 Top 150 Workplaces in Minnesota by the Star Tribune. Pioneer Bank was ranked seventh out of the 70 companies included in the small employers list, 59–149 employees.

Pioneer Bank is an equal opportunity employer of women, minorities, protected veterans and individuals with disabilities. Member FDIC.