

## Mortgage Banker

An experienced Mortgage Banker will provide expert service and assist our customers with buying, building or refinancing. Our Mortgage team of experts understand the importance of buying a home and will take every measure possible to ensure an extraordinary experience. We offer a full suite of products and solutions.

Important day-to-day responsibilities include:

- Meets with customer and discusses how our mortgage products can provide them value and meet their needs.
- Depending on needs of the prospect, prepares a mortgage product best suited to their needs ex. internal and secondary market, conventional, FHA, VA, construction and adjustable rate mortgage.
- Receives formal application for a mortgage from the client. Assists clients with completing technical details of the application.
- Reviews completed mortgage application for accuracy and thoroughness and requests additional information if necessary.
- Requests a credit report on the applicant from one or more major credit reporting agencies.
- Reviews completed information in application file and compares to the lending institution's requirements. May grant or reject the mortgage application
- Develops strong referral network in banking community, builders, CPAs, attorneys, real estate agents and other business professionals in the area, and in the community.

Qualifications for this Opportunity:

Requires a minimum of three years related experience in mortgage lending. A Bachelor's degree (B. A.) from four-year college or university is preferred. Qualified candidates will have demonstrated measurable results, strategic execution, and forward-thinking mindset including successful prior experience in a mortgage producer role.

Benefits Included in this Opportunity:

- 100% Employer Paid Health and Dental Insurance Premiums for each employee
- HSA Contribution
- Life Insurance and Long-Term Disability Insurance
- 401k and Employee Stock Ownership Retirement Plans
- Flexible Spending Plan
- Vision Insurance Plan
- PTO and Paid Holidays (Full-Time Positions)

Direct report to: Assistant Vice President of Retail Sales

Hours needed: 8:00am to 5:00pm, Monday–Friday

Interested in hearing more about our competitive wages, fantastic benefit package and strong growth opportunities? Submit your resume and apply online at [www.bankwithpioneer.com/about/careers.html](http://www.bankwithpioneer.com/about/careers.html).

Out of over 6,000 banks in the country, Pioneer Bank has been a finalist in 2016, 2017 and 2018 for the Extraordinary Banking Award—a national organization that marks the excellence for the best banks in America. In addition, Pioneer Bank has been named one of the 2018 Top 150 Workplaces in Minnesota by the Star Tribune. Pioneer Bank was ranked seventh out of the 70 companies included in the small employers list, 59–149 employees.

Pioneer Bank is an equal opportunity employer of women, minorities, protected veterans and individuals with disabilities. Member FDIC.